

# JOIN US!

## BECOME AN MTA MEMBER TODAY

### STANDARD MEMBERSHIP

**\$60.80 + GST** per month for a single site

Multi-site discounts apply

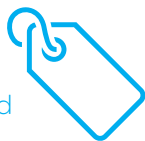
## WHO ARE WE?

The Motor Trade Association (MTA) was formed in 1917. It is the main automotive industry body in New Zealand, representing over 3,600 businesses that fix, fuel, buy, sell and inspect vehicles.

## WHY JOIN THE MTA FAMILY?

The MTA exists to support its member businesses and help them succeed. The MTA provides support, advice, advocacy, tools and resources to support our members to be successful.

### 1. The MTA Brand



The strength of the MTA brand is recognised by members as the greatest benefit they received from membership. Consumers associate the MTA brand with professionalism, expertise, safety and reliability.

### 2. Advocacy



MTA experts interpret the laws for you and represent members' views and interests to Government and its agencies when new legislation is being developed.

### 3. Regular Support



Our Member Support Officers will keep in touch with you to let you know what help is available to you and what's going on in your patch with training and events. They'll also gather any feedback you have to help us understand better how we can help you.

### 4. The MTA Toolbox



This members' only online portal can be accessed on your desktop, tablet or mobile device and provides a great range of free business tools, templates, resources and advice.



## 5. Support for service station members

**Discounted merchant service fee -** When accepting the Cardlink fuel card, one of NZ's most used fleet cards, you will save at least 0.7% on their merchant service fee compared with non-members. In most cases, the savings made through this reduced MSF alone will cover the cost of the annual MTA membership fee.

**Online staff training -** This training covers all aspects of work at a service station and will ensure you meet your responsibilities under the Health & Safety at Work (hazardous substance) regulations 2017. MTA members pay half the standard price to access the training.

**MTA gift vouchers and cards -** MTA gift vouchers and cards generate \$24 million in sales

annually and are traditionally redeemed at service stations as fuel purchases. So if you choose to sell or redeem these products you're tapping into a lucrative revenue stream.

**Access to registered vehicle owners' details -** This allows you to follow up on drive-off fuel thefts and "unable to pay" incidents. MTA has successfully negotiated free class authorisation access for its members, meaning that you don't have to pay the normal \$850 access fee.

**Help with staff -** Our highly experienced HR Advisors can help you with any staff employment issues you have. This includes help preparing employment contracts, performance management issues and support with H&S issues.

**Help with customer disputes -** Our Mediation Team can help you resolve any customer disputes that may arise and answer questions about consumer law.

**WoF courses -** If you also run a workshop you have access to subsidised Warrant of Fitness training courses for both new and current inspectors.



## 6. Free counselling service

As an MTA member you and your staff have access to free professional counselling services to help when dealing with personal or work issues.

## 7. Exclusive MTA benefits

As an MTA member you have access to exclusive offers through our industry leading business partners.

MTA recently partnered with n3 procurement group to bring members trade discounts from a wide range of suppliers. Membership is normally around \$800, but for MTA members it is free. The typical annual saving would be around \$1,000 per year.

Our key business partners include:



## JOIN US! BECOME A MEMBER TODAY

Call MTA 0800 00 11 44 for further information

One of our friendly Membership Advisors would be happy to pay you a no-obligation visit to run through membership and what we can offer.